



President's Message



First off, we had an excellent hot topic training forum presentation by Ms Sharon Weinberger on 5 June on the history of The Defense Advanced Research Projects Agency (DARPA). The title of her presentation was "Imagineers of War" and the event was sponsored by Dr. Larrie Ferreiro, the DAU Research Director. She described how DARPA got started during the Vietnam War and how over the years they have developed significant technology enablers for the Department of Defense, including the current Internet.

Next we had an industry-government "Huntley-Brinkley" type of hot topic training forum exchange on 19 July on the subject of commercial item identification and pricing. This outstanding and informative presentation of both the industry and government perspectives on commercial items was physically attended by about 300 people – mainly students attending contracting courses at DAU. We also had VTC and DCS (Defense Collaboration Services) and Facebook feeds. The event was sponsored by Mr. Lenny Manning, DAU's Contracting Center Director. The featured speakers were Mr. Phil Jasper of Rockwell Collins and Mr. John Tenaglia of Defense Procurement and Acquisition Policy (DPAP) in OSD. The main take-away is that there needs to be a cooperative attitude and trust between the government contracting officer and his/her industry counterparts when determining if an item is a commercial item (of-a-type) and the price of that item. We scored a bulls-eye with this hot topic and attendees came away with a better appreciation that the government and industry had significantly "cleared the air" on a very controversial subject.

Our next hot topic training forum is scheduled for 20 September. Time for the forum has been changed to 12:30 – 2:00 PM to accommodate lunch for attendees. For this forum we plan on asking the acquisition staff at OSD to provide a policy update – mainly around the latest Defense Acquisition Guidebook update.

August is also seeing our biennial election of Board of Director officers and members-at-large. Wayne Glass, VP Ops, is in charge of the election process and has persuaded all incumbents to throw their hat in the ring for re-election. Write-ins are also accepted for the elected positions. While board officers and members-at-large are elected officials, they also have volunteered to run for election and donate their time and talents to making the DAUAA a productive and visible organization. If you desire to volunteer in any capacity – to run for an elected Board position or otherwise – please indicate that info on the election ballot. My hat is tipped to current and new board members.

Finally, we are moving ahead with planning for the next DAU Acquisition Training Symposium to be held on Tues, 3 April 2018 on the DAU Fort Belvoir Campus. We will be providing a tentative theme and topics to the DAU Board of Visitors in early September to get their input and ideas. Then we will be hammering out an agenda and working with the speakers on bios, schedules, etc. This is an annual exercise and while it is time consuming and challenging, the results in workforce learning are gratifying.

And don't forget to work on recruiting your colleagues as DAU Alumni Association members.

Regards, Bill Bahnmaier, President, DAUAA

About Bill Bahnmaier,

DAUAA President: Bill Bahnmaier is a retired Marine and a former (retired) instructor at the Defense Acquisition University (DAU). In his last tour of duty as a Marine he was a major system PM of the Marine Corps Assault Amphibian. Since retirement, Bahnmaier works as an official volunteer at DAU and also is a part time consultant and instructor on defense acquisition matters. He and his wife Peggy reside in Alexandria, VA. They have 9 nephews and nieces and 18 great nephews and nieces.



DoD Breaking News

[DoD Touts Acquisition Workforce Demo Project](#)

FEDweek, July 14, 2017

"The DoD acquisition workforce demonstration project has produced higher employee satisfaction, higher quality work results, shorter hiring times and greater retention of high-performing employees among other benefits, the Pentagon has said. The comments came in a July 11 Federal Register notice in which DoD pulled together and tweaked certain policies governing the project, which has been revised numerous times since it was launched nearly 20 years ago."

[THAAD intercepts IRBM target, validating capability assumed since 2013](#)

By Jason Sherman, Inside Defense Daily News, July 11, 2017

"The Terminal High Altitude Area Defense system has intercepted an intermediate-range ballistic missile target over the Pacific Ocean in a long-delayed flight test that validated for the first time THAAD's ability to shoot down such a missile, taking place four years after the system was deployed to Guam to defend against North Korean IRBM threats."

[Defense Budget Promotes Additive Manufacturing](#)

Thomasnet, July 17, 2017

"The upcoming U.S. Department of Defense Authorization bill, which is the law used to specify Department of Defense spending for the upcoming year, will reach the Armed Services Committee with language requiring updates on the use of additive manufacturing, including 3D printing technologies. More specifically, the committee will direct the Secretary of Defense to provide a briefing on the military's plans to develop and improve the use of additive manufacturing by December 1 of this year."

[DOD Acquisition Reorganization Plan Draws Praise, Skepticism](#)

By Andrew Clevenger, Bloomberg BNA, August 2, 2017

The Pentagon unveiled its plan to restructure its acquisition enterprise Aug. 2, garnering praise from some analysts for following Congress's vision, and worry from others about its potential effectiveness. Several analysts noted a "divide" the plan could create, including a former Defense Department acquisition chief who said it "creates competing power centers."

[Five Psychological Principles Fueling Gamification](#)

By Susan Jacobs, Learning Solutions, July 12, 2017

"Studies suggest that on a psychological level, losses can be twice as powerful as gains. This corresponds to the loss aversion theory, which maintains that individuals would rather avoid losses than acquire equivalent gains. Following this model, an individual would prefer to not lose \$5, as opposed to finding \$5."

[DOD moves to new performance appraisal system](#)

By Elizabeth Behring, Redstane Rocket, July 19, 2017

"Starting this month, General Schedule employees across the Department of Defense will begin to transition to an all-inclusive evaluation system that brings the workforce closer toward a new culture of performance. New Beginnings is a collaborative labor-management effort that is expected to improve human resources practices across the workforce and strengthen communications between the employee and supervisor, said Lisha Adams, Army Materiel Command executive deputy to the commanding general. It encompasses reforms impacting performance management, hiring flexibilities, training and development, and workforce initiatives."

DAUAA 2017-2019 Board of Directors Election
Vote Online from August 1 – August 31, 2017
www.dauaa.org

The following individuals have been nominated to serve in the specified positions. Each is an experienced acquisition professional, willing to serve the membership in a volunteer capacity.

President – [Bill Bahnamier](#)

VP Symposium: [Shaw Cohe](#)

VP Communications: [Mike Dorohovich](#)

VP Operations: [Wayne Glass](#)

VP Membership: [Robin White](#)

Treasurer: [John Lawless](#)

Secretary: [Mary Klemmt](#)

Directors at Large:

[Tammy Birdsong](#)

[David Floyd](#)

[Mary Redshaw](#)

[Judith Oxman](#)

[James Sutton](#)

For DAU Faculty and Staff:

Recently, several DAU staff and faculty members have told me that they would join the DAU Alumni Association (DAUAA) but that they did not know how to go about it. The purpose of this message is to explain why it is a good idea to become a DAUAA member, and to provide guidance on how to apply.

The attached membership application form shows some good reasons to join – some key ones are 1.) Connectivity with DAU through training events such as the annual symposium and periodic hot topic training forums; 2.) Access to no-cost membership in the DAUAA LinkedIn Group; 3.) Scholarships for members' families; 4.) Prizes for DAU research papers; 5.) Networking with other acquisition professionals; and 6.) Insight into DAU, DAUAA and DAUAA Chapter activities from the DAUAA Website and Newsletter. I personally joined for these professional growth reasons, but also to help promote DAU's reputation as a world-class acquisition learning center. The value of my DAU diploma is directly related to DAU's reputation – which I might add is currently outstanding.

Some acquisition workforce professionals have pointed out to me that many of the benefits of membership I cite are available to non-members as well. While that is true, without a strong membership there would be no symposiums, hot topic training forums, research prizes, and a LinkedIn Group for the workforce to gain professional growth. As acquisition professionals and DAUAA members, it is important for us to support gains in overall workforce proficiency – especially the next generation.

Besides using the attached membership application form, staff and faculty can join the DAUAA via the internet at <https://dauaa.org/membership/>. If you have any questions, please visit the DAUAA website at www.dauaa.org or send me an e-mail requesting information.

- Bill Bahnmaier

e-mail: bill.bahnmaier@dau.mil

tel: 703-805-4980

Notional Schedule of Upcoming Hot Topic Forums
(Held at DAU Scott Hall, Bldg. 226, 1130-1300)

Date	Focus Area	Target Speaker Community	Speaker
20-Sep-17	Technical Issues in Acquisitions	Academia/ OSD/ Industry	TBD
15-Nov-17	Congressional Budget	OSD Leadership	TBD

Upcoming DAU “Lunch and Learns”

(No cost training events hosted and presented by the Defense Acquisition University (DAU))

Date **Time (CST)** **Topic**

Aug-16 1130-1300 Cybersecurity from a Systems Engineering Perspective

Aug-23 1130-1300 Category Management by GSA

Aug-30 1130-1300 GSA Acquisition Gateway

Sep-13 1130-1300 Reclama Writing

Sep-27 1130-1300 Stakeholder Engagement

Oct-18 1130-1300 United States Army Operating and Support Costs Management

Oct-25 1130-1300 DMSMS Preparation and Guidance

Nov-1 1130-1300 DoDI 5000.75 Business Systems Requirements and Acquisition

The presentations are offered via DCS at:
<https://conference.apps.mil/webconf/3rdQtrDAULunchnLearn> (Enter as a Guest)
 Register for session(s) at: <http://go.usa.gov/H2sA>



Join DAUAA Today



Take advantage of the benefits of being a **Defense Acquisition University Alumni Association (DAUAA)** member!
As a graduate of **any DAU-sponsored course**, you are eligible to join a select group of Acquisition Workforce professionals and receive DAUAA benefits.

Member **benefits** include:

- ✓ Early notification of annual DAU symposium and bi-monthly hot topic training forums (with Continuous Learning Points earned);
- ✓ Connectivity with DAU through website (www.dauaa.org), e-mail, and newsletter updates on acquisition policies;
- ✓ Access to no-cost membership in DAUAA LinkedIn Group;
- ✓ Networking with other acquisition professionals;
- ✓ Access to scholarships for members' families;
- ✓ Training course discounts from DAUAA partners;
- ✓ Addition of DAUAA membership to your resume.

Take advantage of this opportunity to help yourself, DAU, and the Acquisition Community. Join the DAUAA completing the form below and mail, e-mail, or fax it to the address indicated. Alternatively, and to speed the process, you can join the DAUAA via the internet website at <https://dauaa.org/membership/>.

Robin White
VP, Membership, DAUAA

Name: _____ **Membership Dues** 1 Year 3 Years

E-mail Address: _____ **National** \$25.00 \$60.00

Rank/Title: _____ **Additional Chapter Memberships:**

Service Branch (Retired/Active): _____	Capital Chapter:	<input type="checkbox"/> \$6.00	<input type="checkbox"/> \$15.00
	Mid-Atlantic Chapter:	<input type="checkbox"/> \$6.00	<input type="checkbox"/> \$15.00
	Midwest Chapter:	<input type="checkbox"/> \$6.00	<input type="checkbox"/> \$15.00
	West Chapter:	<input type="checkbox"/> \$6.00	<input type="checkbox"/> \$15.00
	South Chapter:	<input type="checkbox"/> \$6.00	<input type="checkbox"/> \$15.00
Company/Agency: _____	Jacksonville, FL:	<input type="checkbox"/> \$6.00	<input type="checkbox"/> \$15.00

Home Phone: _____

DAU Course Number & Completion Date: _____

Method of Payment: Cash Check CC (Mastercard/Visa/AMEX)

CC#: _____ CC Expiration Date: _____

I would like to receive a DAUAA lapel pin with my membership card. ***This option is only available to new member applications.**

Upon completing this form, please enclose in an envelope with check payable to "DAUAA" (if not paying by credit card) and mail to: **DAU Alumni Association, 6551 Loisdale Court, Suite 222, Springfield, VA 22150**

Fax: (703) 960-6807 Phone: (703) 960-6802 URL: www.dauaa.org Email: dauaa2@aol.com

**DAUAA JAX Chapter Presidents Corner:
State of the Chapter as We Enter Year #4**

By: Duane Mallicoat, DAUAA Jax Chapter President

It is an honor to be writing this to all of you with the purpose of letting you know what successes we have had in 2017, what our goals are for 2018, and more important to recognize some very valuable people to the success of the DAUAA Jax Chapter.

First let's start with the top 10 things that were accomplished in 2017:

- Awarded 2 each \$1000 scholarships for STEM High School (HS) seniors
- Awarded 2 each \$1000 scholarships to HS other academy students
- Provided prizes and judges for STEM HS Fair (2nd year)
- Coordinated field trip to FRCSE Jax for HS students
- Started the DAU AA Jax Chapter Member HS Scholarship worth \$500
- Increased our financial Support for Greater JAX USO
- Increased our financial support for NMCRS JAX
- Added Hubbard House as one of our Community Projects
- Increased our Membership by almost 25%
- We stood up a Chapter Executive Support Team and now have all our chapter files and materials in a virtual cloud: New Executive Support Team Lead is Jackie Wimpee.

So what are we looking at for 2018? The chapter is growing in numbers, focus areas and impact (both manpower and financially). But we have all heard the phrase that No Good Deed Goes Unpunished....so while we can chose to enjoy our successes we prefer to look ahead to 2018. Here are some of the things we have in mind. First and not listed as goals WE WILL CONTINUE all 5 scholarship awards again in 2018. And we will also:

- Start and award the first annual scholarship of the Liz Nealin College Continuance Scholarship Award. This will be for those who have completed at least one year of college.
- Start an aggressive fundraising program with the goal of doubling the amount of support for our 3 community focus areas: Greater JAX USO, NMCRS Jacksonville and Hubbard House Jacksonville
- Add 25% to our chapter membership numbers thru aggressive membership drives
- Expand our local training focus to include local topic HTF events to support our local stakeholders

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